

**Date** 4/18/2025  
**Bulletin #:** 2025-25DDC



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**ARMSTRONG ARCHITECTURAL SPECIALTIES ANNOUNCES A PRICE INCREASE ON  
ALL CEILINGS & WALLS SYSTEMS PRODUCTS**

Geographic Coverage: United States, Canada and Latin America  
Commercial Distributors and Contractors

LANCASTER, PA – Effective Monday, May 19, 2025, Armstrong Architectural Specialties will implement the following increases:

- 15% on all Feltworks and Infusion products
- 3% on all other AS products, including trim and accessories

Due to current economic volatility and the changing international trade environment, our AS product portfolio is facing a variety of input cost increases impacting our metal, wood and felt substrates, among other things. Despite diligent efforts to navigate these inflationary conditions, a price increase is necessary to offset rising costs.

Armstrong will continue to monitor these volatile market conditions and will communicate additional changes as needed.

Please note the escalation table on all custom and premium quotations will apply.

For longer-term future quotes, we suggest the following pricing for 2025/2026:

- An additional increase of 5% for quotes on or after September 19<sup>th</sup>, 2025
- Another additional increase of 5% for quotes on or after February 2, 2026

This Pricing Bulletin and the above guidance are based on current available information and conditions. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion. Please always feel free to contact your local area manager with any questions or requests for assistance.

As always, we appreciate and thank you for your business.

Mike Winters  
VP, Architectural Specialties