



November 2, 2023

To Our Valued Customers:

We have received the following announcements of increases from some of our manufacturers:

Increase amounts and effective dates listed below for the following products:

Owens Corning Thermafiber Insulation Products	8-10%	11/01/23
All JM Mineral Wool Products	8%	11/15/23
All Steel Products	10%	11/27/23
All Armstrong Acoustical & Drywall Suspension Systems	15%	12/11/23
All Steel Products	MINIMUM 10%	01/02/24

Customers – please use the following website to see FBM price increase announcements going forward:

<https://www.fbmsales.com/price-increases/>

Please be aware that FBM is listing increases as they come from the vendors. **These percentages could change at the time of increase.** At FBM we try to give you the latest information in a timely manner but in these volatile times that information is changing almost daily. We appreciate your patience and understanding.

FBM policy will be to honor all job quotes committed within 30 days of the quote date, provided we receive a written commitment stating we have been awarded the job. All jobs not Awarded within 30 day is considered void.

As always, we greatly appreciate your business and look forward to continuing to serve you. If you have any questions, please contact your Professional Sales Representative for more details.

Sincerely,

Foundation Building Materials